

Service	Activity	Trading Income 2007-08				Comments
		External	Internal	Ext & Int mix	Total	
		£'000	£'000	£'000	£'000	
Children, Families, Health & Education						
Finance	Finance support provided to KCC schools.		734		734	
Finance	Finance support provided to Medway & independent schools	81			81	
Advisory Service Kent	Selling training courses to schools		300		300	
Management Information	Selling training courses to schools		50		50	
School Advisory Services	Governor training & improving together network		333		333	
School Organisation	Clerking agency - KCC schools		61		61	Also available to non-KCC schools (Medway & independent). £50 income from these schools in 2007/08.
		81	1,477	0	1,558	
Kent Adult Social Services						
Kent Home Care Service	Provision of care services to people in their own homes - includes Older People and Physical Disability clients.		6,335		6,335	KHCS currently in state of transition - the two Adult Services areas moving towards both commissioning & provision of services - rather than provision being managed through HQ. New internal trading arrangements will be reviewed by SMT due to commissioner & provider responsibilities falling under responsibility of each Area Director.
		0	6,335	0	6,335	
Environment & Regeneration						
Country Parks	Income from country parks: café, shops, visitor centres & education centres.			641	641	£32,171 comes from KCC school park visits and £11,750 comes from Medway & Independent school park visits.
Heritage	Archaeological work carried out - income from Districts & Medway	109			109	
	Archaeological work carried out - income from Education		10		10	
	Archaeological work carried out - income from KHS		3		3	
	Farm Env Plans (£75 charged per plan)	2			2	
	Officer time for providing information (£65 per job)	10			10	
		121	13	641	774	

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Communities						
Adult Education	Fees paid to attend courses. The fee covers tuition costs and exam fees where applicable. Most courses are subsidised by LSC grants. Some courses are 100% funded so are free, but for premium courses students pay the full cost with no subsidy.	2,700			2,700	
Adult Education	Sales and premises lettings	100			100	
Library and Archives	Loans for AV materials in libraries	574			574	
Library and Archives	Merchandising of stamps, greeting cards, books, etc. through libraries and archive centres	128			128	
Youth Service	Outdoor education centres. The youth service operates 4 outdoor education centres which fully recover costs through charges to individual young people and groups			1,225	1,225	
Registration Service	Registration. A range of fees are charged for different services. Some are statutory fees set by the General Register Office (so not trading). Others are discretionary fees for additional ceremonial and other services.	2,450			2,450	Currently fees are not split, but work to be done with the service in 2008/9 to split out costs and income, moving towards full cost recovery (and possibly profit) from the discretionary ceremonial activities. Not all this income relates to trading activities.
Kent Scientific Services	Provision of calibration and analytical services for other local authorities	670	950		1,620	Internal element with Trading Standards, the rest external.
Trading Standards	Business advice and testing, fees to register into Buy with Confidence scheme	157			157	
KEY Training	Fees charged to individual learners towards exam fees			558	558	Internal element for apprentice scheme, the rest external.
		6,779	950	1,783	9,512	

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Chief Executive's Department						
Property	Oakwood House- external income	1,071			1,071	
Property	Oakwood House- internal income		835		835	
Property	Classcare (insurance) for schools.		1,253		1,253	
ISG	EIS provides ICT support to schools and community projects by offering a full range of services to meet the need of customers to use ICT effectively in the classroom for the curriculum, or in the office for management and school administration.		18		18	
Personnel & Development - Schools Personnel Service	Personnel advice and support delivered through a range of "packages" designed to respond most effectively to the needs of the customer. Customers purchase services on an annual basis at a rate dependant on the number of staff they employ.		1,882		1,882	
	Customers might also choose to purchase additional personnel support over and above what is offered in their packages on an ad-hoc basis.		102		102	
	SPS undertakes CRB checks for schools on both a retrospective and new staff basis and this is on-going through out the year.		15		15	
	Delivery of specialist training and workshops to schools and other educational establishments around a varied range of relevant and timely topics.		52		52	
Legal Services	External income from: KCC & non-KCC Schools, other LAs, Police & Fire authorities, the Probation Service, and the Super Fund third party.	911			911	
Legal Services	Income from legal services provision internal to KCC.		4,228		4,228	
		1,981	8,385	0	10,367	
TOTAL EXCLUDING COMMERCIAL SERVICES		8,962	17,160	2,424	28,546	

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Commercial Services - Existing Trading Operations						
Kent County Supplies	Provision of educational and office supplies and furniture assembly				38,130	
Technical Services	Maintenance of audio-visual, computer, portable, fire fighting, gymnastic and general electric equipment.				1,202	
Community Equipment Services	Procurement and distribution of living aids equipment				2,624	
County Print	Graphic design and general printing				2,670	
Transport Services	Provision of lease cars, minibuses, ambulances and lorries, plus vehicle maintenance and repairs				16,078	
Passenger Services	Provider of bus services, including school transport				3,548	
Transport Integration	Specifying and control of transport for Education and Social Services				7,957	
LASER	Energy purchasing consortium				195,344	
Landscape Services	Grounds maintenance including constructing work				10,178	
Commercial Services - Existing Limited Companies						
Kent Top Temps Ltd	Includes Kent Top Temps and Kent Top Travel				7,229	
Kent County Facilities Ltd	Part year only as established in the trading year.				136	
					285,095	
TOTAL INCOME/TURNOVER					313,642	